



KELLTON TECH

Kellton Tech H1 FY18 Total Revenue at Rs 3,610.7 Million;

Up 23.8% on Y-o-Y basis

Clarification Note
With respect to the financial results for the second quarter ended 30 th September, 2017 (Q2FY18) for Kellton Tech Solutions Limited, please note that the Company has transitioned to Indian Accounting Standard (IND AS) with effect from April 1, 2017. Accordingly, the quarter and half year ended September, 2016 have been restated. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of IND AS 34, Interim Financial Reporting.

Hyderabad, India – 8th December, 2017: Kellton Tech Solutions Ltd. (BSE & NSE: KELLTONTEC), a global leader in digital transformation with strong expertise in enterprise solutions, announced today its financial results for **Second quarter and Half year FY18** ended on 30th September, 2017.

Review of financial performance for H1 FY18 ended 30th September, 2017

- Total Revenue was Rs 3,610.7 million during the six month period under review as compared to Rs 2,915.6 million during the corresponding period in the previous year reflecting a growth of 23.8% on Y-o-Y basis.
- The Company reported an EBITDA of Rs 535.6 million in H1 FY18 as compared to an EBITDA of Rs 399.6 million during the corresponding period in the previous year reflecting a growth of 34.0% on Y-o-Y basis.
- The EBITDA margin for H1 FY18 stood at 14.8 % as compared to 13.7% in H1 FY17.
- Net profit stood at Rs 295.8 million for H1 FY18 as compared to Rs 250.3 million in corresponding period of the previous year reflecting a growth of 18.2% on Y-o-Y basis.
- EPS stood at Rs 6.26 for H1 FY18 as compared to Rs 5.32 in the corresponding period of the previous year, up by 17.7 % on Y-o-Y basis.

Review of financial performance for the quarter ended 30th September, 2017

On a quarter-on-quarter basis:

- Total revenue was Rs 1,852.5 million during the quarter under review as compared to Rs 1,758.3 million during the previous quarter reflecting a growth of 5.4% on Q-o-Q basis.
- The Company reported an EBITDA of Rs 280.0 million in Q2 FY18 as compared to Rs 255.6 million in Q1 FY18, an increase of 9.6% on Q-o-Q basis.
- The EBITDA margin for the quarter under review was 15.1% as compared to 14.5% in Q1 FY18.

- Net profit stood at Rs 149.6 million in Q2 FY18 as compared to Rs 146.2 million, reflecting a growth of 2.4% on Q-o-Q basis.
- EPS stood at Rs 3.17 for the quarter under review as compared to Rs 3.10, registering 2.3% increase on Q-o-Q basis.

On a year-on-year basis:

- Total revenue was Rs 1,852.5 million during the quarter under review as compared to Rs 1,510.7 million during the corresponding period of previous year reflecting a growth of 22.6% on Y-o-Y basis.
- The Company reported an EBITDA of Rs 280.0 million for the quarter under review as compared to Rs 208.1 million during the corresponding period of previous year, registering an increase of 34.6% on Y-o-Y basis.
- The EBITDA margin for the quarter under review was 15.1 % as compared to 13.8% in Q2 FY17.
- Net profit stood at Rs 149.6 million for the quarter under review as compared to Rs 129.5 million in corresponding period of previous year, up by 15.6% on Y-o-Y basis.
- EPS stood at Rs 3.17 for the quarter under review as compared to Rs 2.75 in the corresponding period of previous year, up by 15.3 % on Y-o-Y basis.

Business Highlights of Q2 FY18

- Kellton Tech ranked number 23 fastest growing technology company on the Deloitte Technology Fast50 India 2017
- Kellton Tech has been listed among the “56 Most Highly Recommended Companies in the World” by Clutch

New Client Wins during Q2 FY18

We acquired a total of 6 new clients. Some of the big projects are:

- Implementing the ‘Early Digital Learning Program (EDLP)’ project for the Republic of Mauritius. The project involves Supply, Commissioning, and Maintenance of a Tablet-based learning program in Mauritius
- Developed a customer-centric and intelligent digital platform for one of the leading manufacturer of electric motors, mechanical, and electrical motion controls and power generation products
- An end-to-end digital transformation solution that enabled high net worth individuals manage their wealth along with key financial trends and investment opportunities
- Developed a revolutionary, one-stop health care platform dedicated to extend the horizons of healthcare facilities and services

Commenting on the results, Mr. Niranjan Chintam, Chairman & Whole-time Director, Kellton Tech, said: "The quarter ended was inline with our expectations. I am pleased with the overall performance in the first half with a 23.8% growth in topline and 18.2% growth in profitability on year on year basis. Our EBITDA increased by 34% in H1FY18 aided by growth in our Digital transformation business in APAC region. We continue to secure new clients in our portfolio. We are confident of maintaining the growth momentum going forward. "

About Kellton Tech Solutions

Kellton Tech Solutions Limited is a publicly listed (BSE& NSE: KELLTONTEC), CMMi Level 5 and ISO 9001:2008 certified global IT services organization. It is headquartered in Hyderabad, India and has development centers in the United States and India. For two innovative decades, Kellton Tech has put into practice the vision upon which it was founded viz. "to offer infinite possibilities with technology". The company is committed to providing end-to-end IT solutions, strategic technology consulting, and offshore product development services. Kellton Tech serves the full gamut of customers including startups, SMBs, enterprises, and Fortune 500 businesses. The organization has serviced customers representing a wide range of verticals including retail, travel, e-commerce, education, hospitality, advertising, market research, manufacturing, consumer goods, logistics, SCM, and non-profits. Kellton Tech is also a global leader in providing Enterprise Mobility Solutions, Mobile Application Development & Internet of Things. For more information and past results & conference call transcripts, please visit our web site www.kelltontech.com

Investor / Analyst contact:

Asha Gupta
Christensen IR
+91-22-4215-0210
agupta@christensenir.com

Media Contact

Anupam Kumari
Kellton Tech Solutions Ltd
+91-81795 92650
anupam.kumari@kelltontech.com

Note: Except for the historical information and discussion contained herein, statements included in this release may constitute forward looking statements. These statements involve a number of risks and uncertainties that could cause actual results to differ materially from those that be projected by these forward looking statements. These risks and uncertainties include, but not limited to such factors as competition, growth, pricing environment, recruitment and retention, technology, wage inflation, law and regulatory policies etc. Such risks and uncertainties are detailed in the Annual Report of the company which is available on the website www.kelltontech.com. Kellton Tech Solutions Ltd. undertakes no obligation to update forward looking statements to reflect events or circumstances after the date thereof.